Faba Beans - Press Release

FOR IMMEDIATE RELEASE

Flexi Grain Expands Operations to Include Faba Beans in 2025, Strengthening its Grain Marketing Portfolio

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Flexi Grain, a leading grain marketing company, is excited to announce its expansion into the faba bean market. Starting in 2025, Flexi Grain will begin contracting faba beans under its unique area based contract and managed under a pooling structure offering producers an alternate marketing avenue to maximise returns and manage risk effectively.

Flexi Grain, which has successfully managed wheat and barley, under its pooling structure for 12 years, has built a strong reputation for risk management and creating value for producers. By leveraging its relationships with tier 1 counter-parties, the company is well-positioned to mitigate risks associated with this new commodity, offering a secure and reliable platform for faba bean contracting.

"The decision to include faba beans in our offering is a natural next step in our ongoing commitment to providing value and flexibility to our growers" said Jarrod Tonkin, General Manager at Flexi Grain.

"Our tier 1 counter-parties will help ensure that we can manage market risks and deliver favourable outcomes for producers. Flexi Grain's entry into the faba bean market aligns with its strategic vision to expand its product offerings and better serve their grower base. Producers will benefit from the same pooling arrangements and transparent processes that have made Flexi Grain a trusted partner in the grain marketing industry."

As the market for faba beans continues to grow, Flexi Grain aims to be at the forefront, providing innovative solutions and reliable services to help producers optimise their operations and navigate an increasingly complex agricultural landscape.

For more information on faba bean hectare contracts or other grain marketing services, please visit <u>www.flexigrain.com.au</u> or contact Jarrod Tonkin at <u>jarrod.tonkin@flexigrain.com.au</u>

About Flexi Grain

Flexi Grain is a reputable grain marketing company specialising in pooling arrangements for wheat, barley, canola, and now faba beans. With a strong focus on risk management, value creation, and long-term relationships with growers and industry partners, Flexi Grain continues to lead the way in helping producers optimise their grain marketing strategies.

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