**Press Release**

**FOR IMMEDIATE RELEASE**

**Cloud Ready Solutions Signs Distribution Agreement with Nimesa to Enhance AWS 'full stack' Disaster Recovery Offerings**

Sydney, Australia – 11/6/24 – Cloud Ready Solutions, a leading IT distributor specializing in backup and disaster recovery solutions, is pleased to announce a new distribution agreement with Nimesa, a cutting-edge provider of AWS-native application recovery platforms.

This partnership aims to bring not just backup, but advanced, air-gapped cross-region full stack disaster recovery solutions to businesses across Australia, New Zealand, and the Pacific Islands.

Nicholas Gee, Technical Director of Cloud Ready Solutions, expressed his enthusiasm for the partnership:

" We are thrilled to partner with Nimesa to bring their innovative AWS-native solutions to our market. Nimesa is unique because it offers more than just backup; it delivers full-stack disaster recovery at the flick of a button. This enables the recovery of individual components or entire AWS environments in place, to a different region, or even under a different AWS account. Nimesa automates testing, provides instant recovery of VMs, and introduces cost savings by managing VMs that don't need to exist 24x7. It can power down, back up, delete, and restore VMs automatically. This platform provides a comprehensive, secure, and cost-effective approach to disaster recovery and data protection within the AWS environment, perfectly aligning with our mission to protect business data."

Tapesh Goyal, CEO and Co-Founder of Nimesa, shared his thoughts on the collaboration:

"We are excited to work with Cloud Ready Solutions, a company that shares our commitment to excellence and customer satisfaction. Our advanced AWS-native backup and disaster recovery solutions will empower businesses in the region to safeguard their data against various threat vectors and ensure business continuity. Together, we aim to deliver the highest level of data protection and operational resilience."

Nimesa’s platform offers a suite of features designed to meet the stringent demands of modern enterprises, including air-gapped and immutable backups, instant recovery capabilities, and significant cost savings compared to traditional disaster recovery sites. This collaboration will enhance Cloud Ready Solutions' portfolio, providing their clients with state-of-the-art tools to manage and protect their AWS environments.

**About Cloud Ready Solutions**

Cloud Ready Solutions is a premier IT distributor with offices in Sydney and Brisbane, servicing clients across Australia, New Zealand, and the Pacific Islands. The company specializes in backup and disaster recovery solutions, storage solutions, MSP software and solutions, video conferencing, and cloud services. Committed to protecting business data, Cloud Ready Solutions offers expert pre and post-sales support, ensuring clients receive the best possible solutions and services.

**About Nimesa**

Nimesa is a leading provider of AWS-native application recovery platforms. Their solutions are designed to protect AWS environments from catastrophic downtime due to region failures, ransomware, human errors, and other disasters. Nimesa's platform is known for its air-gapped backup and disaster recovery capabilities, offering enterprises a robust and cost-effective solution for business continuity.

For more information, please visit <https://www.cloudreadysolutions.com.au/nimesa-distributor> and <https://nimesa.io>

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