



BDC Services and STULZ Oceania excited to announce powerful new partnership.

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FOR IMMEDIATE RELEASE

With their powerful new partnership, BDC Services and STULZ can bring better solutions to Australia and beyond. Offering world-leading cooling technology alongside end-to-end solutions for IT infrastructure, BDC Services and STULZ are poised for positive growth.

From the beginning, BDC Services has set out to offer end-to-end solutions for complex IT infrastructure. “We pride ourselves on our deep technical expertise and customised approach to providing our customers with business critical infrastructure solutions. STULZ’s understanding of product interactions across cooling and IT infrastructure, and its collaborative approach is uniquely complementary to how BDC Services work. This partnership will allow us to drive far more holistic solutions for our customers.” says BDC Services MD, Brendan Dunne.

This unique and influential partnership is a strategic step with shared value.

Uniting forces, BDC Services and STULZ will share skills, build business, and create new growth opportunities – supporting customers and delivering leading IT solutions across Australia.

John Jakovcevic, MD of STULZ Oceania, sees BDC Services as an extension of the STULZ family. “We partnered with BDC as we see them as a leading system integrator, with the ability to solve complex infrastructure installations, and with their vast network capable of supporting the STULZ team and provide a complete technical infrastructure solution for STULZ Oceania. With BDC’s excellent reputation and years of experience, we look forward to prosperous growth for both organisations”.

In becoming the first Reseller Partner of STULZ Oceania, for the Australian market, BDC Services can now expand their technology offering. Their access to STULZ’s unique range (including high-quality cooling, power and containment products) combined with their turnkey infrastructure solutions means BDC Services can design, source, install and maintain their client’s critical IT infrastructure – **establishing BDC services as a one-stop-shop for IT technology and cooling systems.**

“The BDC Services-STULZ partnership is a powerful combination” said BDC Services MD, Brendan Dunne. “We look forward to unlocking the full capability of both businesses and to expand our service offering to our customers”.

Hear more about how this powerful partnership will impact the IT industry:

For more information and sales enquiries, please email sales@bdcservices.com.au

For all media enquiries. please email marketing@bdcservices.com.au

About BDC Services

BDC services supports companies to maintain their IT infrastructure, making sure their systems run safely. Unlike other companies, we offer complete solutions – including IT infrastructure, electrical, cooling, AV, data cabling, access control and fire suppression. We pride ourselves on solving complicated problems and making strategic partnerships so we can continue to deliver excellent services.

About STULZ Oceania

STULZ Oceania is a technology leader, providing resilient and energy-efficient cooling and power solutions and services for mission-critical applications across the Oceania region protecting critical data, supporting lives, our economy and our future. Together with its various capacities, configuration options and modularity, STULZ Oceania’s product range and service offer comprehensive solutions for all projects. STULZ Oceania prides itself on its holistic end-to-end approach in ensuring optimum air conditioning and reliable uptime.