



Media Release 11th March 2022

Aviation Tech Leader Joins Forces With Mobile Travel Agents (MTA)

Monarc Global are leaders in providing solutions for the aviation and travel industry, and this week they have continued to increase their global presence and reach by partnering with one of the Australian travel industry's most recognised travel brands, MTA – Mobile Travel Agents.

MTA, like Monarc Global, are leaders within their industry and are made up of a team of over 460 mobile travel agents servicing leisure and corporate travel. MTA pioneered their model of travel experts in Australia over 22 years ago and have continued to evolve within the industry; they are the pinnacle of big agency power with personalized service and global network benefits.

"The partnership between Monarc Global and MTA seemed like a perfect fit, and it made sense for two brands that focused on delivering real-time information to work together," said Royce Crown, CEO and Co-founder of Monarc Global.

"Our goal is to work with global companies to provide impactful solutions to the aviation and travel industry," Crown said.

Together with MTA's global footprint and network of travel agents and their vast experience with getting people to destinations and Monarc Global's real-time automated pricing software Travech, he said, "the business of aviation and corporate and leisure travel just got faster, smarter and better".

MTA advisors will have on-demand access to Monarc Global's GDS software Travech to give them a faster, more innovative and automated way to do pricing and booking for chartered aircraft in real-time. The software will enable MTA advisors to provide an accurate quote within minutes and instant booking for charter flights, avoiding the need for multiple emails or calls back and forth.

MTA CEO Don Beattie said "we are delighted and excited to partner with such an innovative and forward thinking group such as the guys from Monarc. The platform delivers us a unique ability to work with the charter flight industry in real time to provide our MTA Advisors and their customers access to greater flight options."

Since 2017, Brisbane-based Monarc Global has helped aircraft owners, charter operators, travel services, and airlines automate their pricing and booking systems with their dynamic in-house built pricing software Travech.

MTA supports over 460 independent travel agents from the conception of traveling to planning a customer's trip, MTA is world-class in providing attention to detail and a seamless experience when it comes to traveling.

End Press Release.

Media contact:
Kim Trinh
Kim.trinh@monarcglobal.com
0413 529 378