

Every Drop Counts: Medela Partners with World-Class Fitness Trainer Kayla Itsines to bring awareness to the commitment that breast milk feeding requires

Melbourne, Australia, January 27th 2023.

Medela, the brand trusted by millions of mums[1], announced a social collaboration with fitness trainer and global influencer Kayla Itsines to support her breastfeeding journey with her second baby, born in January of this year. The global partnership intends to elevate the individual breastfeeding feeding journey of new parents and highlight the critical role that breast milk plays in maternal and infant health and development.

"I was first introduced to Medela in the hospital after the birth of my daughter, Arna. It felt like a lifesaver when my milk came in. I was able to express, measure everything and honestly, I felt so organised. With running a business, the Medela products allowed everyone in my family to help us and feed Arna while I worked. Now, I'm so excited to partner with them as I begin my feeding journey with my son, Jax," says Kayla Itsines. "I honestly feel Medela is a brand that cares passionately about supporting mothers and babies and I know first-hand how important it is to have the right products available. With the launch of their new Hands-Free Breast Pump, I'm excited to share how Medela helps me with my feeding goals as a busy mum of now two."

The collaboration will focus on the importance of breastfeeding support and highlight the unique features of Medela's Freestyle Hands-free Breast Pump with the new Hands-free Collection Cups:

 Anatomically designed to optimize output and comfort. The Freestyle Hands-free Collection Cups are shaped to fit the lactating breast2 offering comfort while worn, without weighing down the breast. The in-bra cups also feature Medela's patented 105-degree breast shield, shown to increase milk output3. Anatomically designed, the droplet shape offers better support where the most milk-making tissue exists4. The transparent design of the Handsfree Collection Cups allows mum to verify correct nipple alignment and offers visual confirmation of milk flow. This is critical given that the first milk ejection during pumping accounts for more than one-third of the total milk volume5,6, yet milk let-down during pumping is often not sensed.

- Comfortably lightweight and discreet wearability. With each Hands-free Collection Cup weighing 76 g and the full system (pump and cups) less than 450g, it is one of the most lightweight in-bra systems in the market today. The new Hands-free Collection Cups can be worn with Medela's 3-in-1 Nursing & Pumping Bra and works with most other nursing bras, allowing mum to pump anytime, anywhere. The in-bra cups are uniquely shaped to fit and complement the anatomy of the lactating breast[2] and provide comfort while worn, making for Medela's most discreet pumping experience yet.
- Easy assembly with only 3 parts to clean. The full pump set including two Hands-free Collection Cups, four 105-degree shields in two different sizes, and two membranes equalling only three parts per collection cup to wash (by hand or in dishwasher) and reassembled in three easy steps.
- Connect to reliable, research-based breastfeeding support. The Freestyle Hands-free Breast Pump connects with the award-winning Medela FamilyTM mobile app, to track pumping sessions, battery life, and freezer supply. Like a smart assistant for new parents, users can get trusted answers to their breastfeeding and pumping questions from the Medela Family personal helper a virtual assistant created by certified lactation experts that references research-based insights and tips for breastfeeding success. Visit https://www.medela.com.au/breastfeeding/mums-journey/medela-family-app to access this free app and learn more.

"We are excited to work with Kayla and support her breastfeeding journey," says Anita Treiber, chief marketing officer at Medela[HA2]. "As a mother of two leading an active lifestyle, she is a perfect fit to use our new Freestyle Hands-free Breast Pump, our first wearable breast pump. The lightweight, anatomically shaped and transparent Hands-free Collection Cups not only help moms multitask, but when combined with Medela's patented 2-Phase Expression® technology and our research-based 105-degree breast shields, provide a superior hands-free pumping experience. We're thrilled for Kayla to share her journey and elevate the importance of breast milk feeding with her followers around the world."

The collaboration will take place on Kayla and Medela's Instagram channels beginning in January. Starting next Monday through to April 15, 2023, Medela Family app users will receive an exclusive discount to access a three-month free trial, then 30% off the ongoing monthly membership fee to Sweat, including articles and all programs, until suspension of cancellation. Most recently, Kayla launched her pregnancy and post-natal program, designed to provide expectant and new moms with targeted fitness programs focused on their health and changing body needs.

The Freestyle Hands-free Breast Pump is available through Baby Bunting and will be on shelf and online in the coming weeks. We will make the Freestyle Hands-free Breast Pump obtainable from more retailers later this year.

For more information, visit https://www.medela.com.au/breastfeeding/products/breast-pumps/freestyle-hands-free-wearable-breast-pump

About Medela

Through advancing research, observing natural behavior and listening to our customers, Medela turns science into care while nurturing health for generations. Medela supports millions of mums, babies, patients and healthcare professionals in more than 100 countries all over the world. As the healthcare choice for more than 6 million hospitals and homes across the globe, Medela provides leading research-based breast milk feeding and baby products, healthcare solutions for hospitals, and clinical education. Medela is dedicated to building better health outcomes, simplifying and improving life, and developing breakthroughs that help mums, babies and patients live their life to the fullest. For more information, visit www.medela.com.au.

About Sweat

The <u>Sweat</u> app is one of the world's largest and most supportive digital fitness training platforms for women. Founded in 2015, the category leading app gives women affordable and on-demand access to expert fitness advice, one-on-one personal training and more than 8500 unique workouts that are made by women, for women. Powered by a team of female trainers led by co-founder Kayla Itsines, Sweat has built a global community of more than 55 million women across its social media platforms who offer support and inspiration to help women to reach their fitness goals. The Sweat app is translated into eight different languages and is available in 145+ countries.

- 1 Medela global sales, 2021
- 2 Patent EP22182874.2
- 3 Sakalidis VS et al. Acta Obstet Gynecol Scand. 2020; 99(11):1561-1567.
- 4 Gooding MJ et al. J Ultrasound Med. 2010; 29(1):95-103.3
- **5** Prime DK et al. Breastfeed Med. 2011; 6(4):183–190
- 6 Kent JC et al. Breastfeed Med. 2008; 3(1):11–19
- 7 Kent JC et al. J Hum Lact. 2003; 19(2):179–186.