

**ASX ANNOUNCEMENT**

**ASX Release 15 June 2023**

**Comms Group expands current supply agreement with Vodafone Group PLC.**

**Comms Group Limited (ASX: CCG) (“Comms Group” or the “Company”)** is pleased to announce that it has signed a further agreement<sup>1</sup> with Vodafone Business, the business division of Vodafone Group PLC, to expand the range of services provided, for a minimum contract period of five years.

**Key Highlights:**

- Comms Group and Vodafone Business have agreed to extend the existing supply agreement to include the provision of Microsoft Operator Connect<sup>2</sup>, automation, self-service and provisioning tools and related services.
- Comms Group will deliver zero-touch, self-service provisioning, orchestration and automation of Microsoft Teams calling using its state-of-the-art SBCaaS (Session-Border-Controller-as-a-Service) platform and additional platforms.
- Vodafone Business will continue to access bespoke Teams Direct Routing deployment services and related services. In addition, Comms Group will enable the Operator Connect service for Vodafone.
- The new supply agreement between the parties is for a minimum commitment period of five years, after which the service will be provided on a month-to-month basis and may be terminated by either party with a minimum notice period of 12 months.
- Vodafone Business have committed to a minimum monthly charge of ~A\$30k per month from 1 October 2023.
- Vodafone Business have identified pipeline opportunities of new users over the extended contract period that will add new revenue streams to Comms Group over time. As these opportunities develop, Comms Group will provide further updates to the market.
- The initial deployment of the service has commenced and is expected to be completed by June 2023 with user onboarding to commence immediately thereafter.

The deployment of services by Comms Group will be delivered initially to Vodafone Business’s Enterprise team which services MNCs (Multi-National Corporations) as well as Vodafone UK and Germany. Additional operating entities within the Vodafone Group are expected to sign-on to the service once the initial roll-out is complete. As part of the deployment of services, Vodafone Business will be provided a range of orchestration and automation tools to provide fast turn-up capability to their existing Microsoft Teams UC product portfolio.

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<sup>1</sup> Refer ASX announcement 15 March 2022.

<sup>2</sup> Microsoft Operator Connect is an advanced option for providing Public Switched Telephone Network (PSTN) connectivity with Teams and Microsoft’s Phone System. Refer <https://learn.microsoft.com/en-us/microsoftteams/operator-connect-plan>

Peter McGrath, Comms Group's CEO and Managing Director stated *"We are delighted to extend and expand our partnership with Vodafone to support Vodafone's moves into offering the very best unified communications experience globally with extensive coverage to service the world's largest enterprises. We have a close and growing relationship with Vodafone and are pleased to be able to work alongside them providing the latest generation unified communications services globally."*

The agreement has been entered into between Comms Group, via its wholly owned international subsidiary Comms Group (International) Pte Ltd and Vodafone Procurement Company SARL, a wholly owned subsidiary of Vodafone Group PLC.

**Authorised for release by the Board of Comms Group Limited.**

**ENDS**

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## **ABOUT COMMS GROUP**

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Comms Group provides a full range of IT and Communications services from the Cloud including IT managed services, cloud hosting, cloud communications and UcaaS services.

The company is delivering on its three key strategic growth pillars of International; Domestic - through the **Next Telecom** and **onPlatinum** brands; and Wholesale and Partner services.

***Domestic SME/Corporate Services (branded Next Telecom and onPlatinum)*** – domestically: the group delivers a vast array of comms services for businesses including, data services (Fibre, NBN), IP voice, inbound/toll-free, wrapped into an award-winning state-of-the-art service layer as well as an extensive range of ICT services including managed IT services, cloud and security services.

***Global Services (branded Comms Group Global)***: Comms Group Global uses its cloud based global business phone platform and its global Microsoft Teams telephony calling platform to provide fully managed key UCaaS and CPaaS services for customers in multiple regions internationally. We cover 65 countries for full PSTN replacement and another 30+ countries via on premises solutions/carrier partners.

*We also offer key wholesale services and leverage our international network to deliver services to key wholesale and partner customers globally.*