## **PRESS RELEASE embargoed** until Tuesday 11<sup>th</sup> July 10am

# Richmond Rolling Solutions announces exclusive distribution deal with international ForwardX robotics company.

Richmond Rolling Solutions is partnering with ForwardX, a global leading person-togoods Autonomous Mobile Robot (AMR) solutions provider, to distribute its next generation products across Australia and New Zealand.

ForwardX's solutions help to reduce operational costs, while improving the overall efficiency in warehouses, retail facilities, distribution centres and manufacturing plants, and represent the most intelligent AMRs available today.

With the explosion of Ai, ForwardX is constantly expanding its catalogue of products and now employs over 250 top computer vision and robotics experts.

#### How does this partnership help businesses in Australia?

As a result of Richmond's new distribution deal, Australian and New Zealand businesses will have access to Forward X goods Autonomous Mobile Robot (AMR) solutions and global leadership products, which will be backed by local support, knowledge, and engineering from the exclusive partner, Richmond Rolling Solutions.

Richmond Rolling Solutions CEO Breon Winslow-Moore said today" .... There will also be Australia's first fully functioning demonstration center in Melbourne to ensure key decision makers understand AMR capabilities. Customers will be able to trial and test the full suite of products, giving them a risk-free experience, they won't be able to find anywhere else...."

With highly configurable options for all businesses, ForwardX's Pick2Go robots are already revolutionizing warehouse fulfilment centres across Asia, Europe, and North America.

As well as increasing Unit Per Hour picking rates by up to 300%, early adopters and clients can expect a (Roi) Return On Investment between 6 to 12 months.

ForwardX Robotics is a global technology leader in the fields of AI and Robotics. Through its flexible automation platform comprising of intelligent mobile robots and AI- enabled software, ForwardX has served over 100 of the world's most successful companies including DHL, IKEA, TCL, and UNIQLO

Richmond Rolling Solutions are pleased to be part of Australia's push into manufacturing and delivering more products locally and making Australia the smart country for Ai and fulfilment capabilities.

#### Richmond Rolling Solutions CEO Breon Winslow-Moore said today, "...Our partnership with ForwardX gives businesses the opportunity to invest in the latest equipment to improve processes, profitability and long term stability for all clients in this space..."

"It's an exciting time for our team and we can't wait to deliver these AMR products to companies throughout Australia and New Zealand."

### For more information on this release, please contact:

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